

# TOP 10 BENEFITS of working with TelServ Group

Whether you're selecting telecom and data solutions for your business for the first time, or you've got technology you need to upgrade, there's no reason to go it alone. An unbiased partner like TelServ Group can help save you money and time. Here's why:



## 1. Gain Access to Unlimited Supplier Options

TelServ Group points you in the direction of the telecom and cloud providers that will best serve your needs.



## 2. Secure a single point of contact

We are the one phone call you make when you have an issue to resolve.



## 3. Obtain personalized strategy & solution planning

Get strategy and experience from an expert who has over 25 years of experience in telecom.



## 4. Eliminate the pressure of quota-based salespeople

Going "supplier-direct" often means dealing with a one track-minded sales rep. At TelServ Group, we have no quotas to fill, so our recommendations are unbiased.



## 5. Develop a long-term relationship

We are not here to make a sale and move on. We are here for the long haul. That means you get a partner dedicated to your business and handling your issues.



## 6. Gain a trusted advisor

You will find that TelServ acts as an extension of your team, guiding you with recommendations tailored specifically to your company's goals.



## 7. Acquire greater leverage

TelServ has developed strong relationships with the telecom industry's top carriers so we can negotiate contracts or resolve service issues on your behalf.



## 8. Recover lost hours

Get your day back by handing us those tasks -- including strategizing, vetting vendors, and more -- that you used to have to do alone.



## 9. Focus on what you do best

Let TelServ take care of the rest. You'll be much more effective at what you already do. Adding another expert to your team will increase your peace of mind.



## 10. Stay cutting edge on technology

We keep our fingers on the pulse of evolving telecom technologies and pricing so you can leverage the right solutions to increase efficiency and productivity.

**There you have it: 10 powerful reasons to work with us for your technology solutions.  
Want to learn more? Talk to us today.**